

a refreshing
approach
to news

FUTURES
SUPPLIES & SUPPORT SERVICES LTD

spring/summer 2010

trade suppliers of washroom and cleaning products

With the long harsh winter behind us, we are delighted to welcome you to the warmth of our spring/summer newsletter.

This year we are thrilled to be celebrating our 15th anniversary. I would like to take this opportunity to personally thank all our partners who have contributed to our success – our valued customers, suppliers and our highly motivated team.

Collaborating with you all, we never forget that you are a valued part of whom we are today and where we will be tomorrow. With our deep routed passion for customer care, green credentials and commitment to deliver value, we hope you can continue to rely on us to provide consistency of approach, care and purpose that makes us a trustworthy and dependable partner.

We very much look forward to providing value for money, quality sustainable products backed up by service excellence for many years to come. We judge our business on how we meet and exceed your needs and though we know expectations are always rising, we will continue to rise to the challenge.

We hope you will be more than just satisfied over the coming years... we want you to be thrilled to bits!

Mandie Kemp Managing Director

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business in the community

Recognised for three consecutive years with a 'Big Tick' by Business in the Community (BITC), Futures Supplies was awarded these prestigious accolades for demonstrating that the company is improving its business and overall impact on society – in the market place, the workplace, the environment and the community.

Business in the

Community



This year, Futures Supplies' Managing Director Mandie Kemp is both privileged and delighted to have been invited to sit on this year's judging panel.

The BITC awards are the most prestigious Corporate Social Responsibility awards in the UK, are rigorously assessed and widely recognised as the most powerful benchmark of good corporate practice. The awards recognise and celebrate those companies who have shown

innovation, creativity and a sustained commitment to corporate responsibility.

Fellow judges this year for the category of Small Business include Richard Cree, Editor of Director Magazine for the IOD and Jamie Rae, CEO of Redeem plc. Winners will be announced on 5 July this year.

If you would like to find out more about BITC and how you can get involved visit www.bitc.org.uk

backing young britain

Futures Supplies is delighted to be 'Backing Young Britain' by creating new opportunities for two young people, Adam and Joe who joined the Futures Supplies' family this year as full time employees.

Young people need their first break and in helping to build their skill set and confidence, they quickly become capable valuable members of the team. I am sure you will all join me in welcoming them on board and wishing them every success.

If you want to find out more about how you can help by giving talented young people a chance to shine visit www.hmg.gov.uk/backingyoungbritain



Left: Adam Spears
Right: Joe Couzens

get interactive!

Facilitating connections between people and providers, social networking offers a dependable way to exchange information and provide trusted interactions within the community. We want to listen and engage with you, share ideas, activities, events and interest – you can find us now on Facebook, Twitter and LinkedIn and you can even drop into our eBay shop!



twitter

facebook

LinkedIn

83%

top scores

Futures Supplies website was recently scored 83/100 by independent website evaluators for its overall effectiveness! Out of the many variables that affected our grade, which included structure and traffic, we scored the highest for ease of use, information and functionality. We are delighted because this means we are delivering on our promise to provide you with a quick and easy 24/7 method for you to place your orders and get up to the minute information.

easy payments

With more and more companies looking for easy ways to pay and avoid unnecessary delays with postal strikes, costly postage and needless paperwork, Futures Supplies now accept payments by all major credit and debit cards.

Paying online is simple, fast and secure. Just select the 'pay now button' on the website welcome page or elect to pay by card at check out. www.futures-supplies.co.uk



VISA

MasterCard

Maestro

SOLO

budget control

A focus on tight financial controls especially in such tough economic times is fundamental. Futures Supplies, as part of its sustainable paperless web based ordering, now offer a web based budget control system favoured by cleaning companies to all of its customers.

A great simple idea that helps deliver a great service whilst providing cost savings - exactly what you are all looking for in these difficult times! As well as the websites 24/7 on line ordering facility you can download COSHH sheets, keep up to date on Trade Associations and check out the company's green credentials.



sustainable solutions daily floor cleaning



Twister™ is a revolutionary cleaning system of floor pads prepared with billions of microscopic diamonds, which clean and polish the floor mechanically instead of using chemicals.

Twister can be used on the most common floor surfaces such as terrazzo, natural stone, concrete, vinyl and epoxy. Twister is the tool that transforms your dull, worn floors into clean, glossy and brightly polished floors. Twister has unique advantages that benefit both the cleaning company and the floor owner.

According to the Swedish Society for Nature Conservation, using Twister instead of conventional methods on natural stone floors can save approximately 7,200,000 litres of cleaning detergent currently used in traditional daily floor maintenance in Sweden. Since Twister works perfectly on every other type of floor except textile, the potential chemical reduction worldwide is enormous!

Twister™ White

Step 1 Will remove tiny scratches from the surface and leave a silky matt, cleaned and well prepared surface.

Twister™ Yellow

Step 2 Will leave a surface that is well prepared for the final step of the Twister™ method.

Twister™ Green

Final step for daily maintenance, this step will effectively maintain a high gloss on the surface when used regularly. Ideal for use on floor surfaces such as stone, vinyl and linoleum as well as high-speed polishing of HTC Superfloor™, terrazzo and natural stone surfaces.

Twister™ Red

For heavy duty cleaning of worn stone floors. Twister Red will effectively remove scratches and stains from the surface leaving a clean, matt surface prepared for the subsequent Twister steps.

Twister™ Black

For heavy duty cleaning of stained and dirty industrial coatings and raw concrete surfaces. This will remove oil, grease, soot and truck marks and is the industry problem solver.



"The first time that I came across the Twister Diamond pads was at the Cleaning Show, I saw the demonstration and I thought to myself: 'it is too good to be true'. I always had the Twister Pads at the back of my mind and one day came across them on the Futures Supplies website.

I called Futures Supplies and arranged for an engineer to come to site and carry out a demonstration on a section of a Dura Lime Stone floor. The floor was in a good condition but no shine and as such the engineer offered to do the 3 steps procedure so that we could get the best possible finish. After around 20 minutes the floor was looking like a mirror! The finish was incredible and what I thought would be too good to be true became the reality.

The best thing about the pads is that the process is chemical free, no need for special machinery as our existing high speed machine would do the job. There is no need for extensive extra training as any operative trained on a high speed machine is capable of following the procedure, the surface does not become slippery and is less vulnerable to stains.

At the end of the day we ended up with an excellent finish on the floor, a happy client and a new contract to restore and maintain the floors along with savings on the provision of a long term service"

Hugo Brito, Housekeeping Manager – Principle Cleaning Services at Broadgate Estates Limited, Kings Place

ECOVER[®]

POWERED BY NATURE

Futures Supplies, with its deep rooted passion for customer care and reputation for its green credentials, acknowledged early on its customers needs for truly ecological products that provided value for money, quality and are backed up by a formalised credible approach.

With its first TV ads now being aired, which can be previewed at www.futures-supplies.co.uk/ecover.asp, Ecover has over 25 years experience in manufacturing ecological cleaning products, using innovative pioneering formulas that work to tackle the toughest cleaning problems.

Taking ecological, economic and social aspects into account from the origin from the raw materials to the biodegradation – a cradle to the grave approach, Ecover's principles of sustainability are an integral part of the company's mission, vision and strategy.

Ecover only uses sustainable plant based and mineral ingredients selected to ensure the products are effective, achieve the lowest possible toxicity, and the most rapid and complete biodegradability.

Continually striving to improve its products Ecover has spent seven years developing a new ecological surfactants resulting in even better cleaning results.

With cost as high on the agenda as sustainability, Ecover manufacture a full range of economical and effective B2B products for all cleaning applications which compliments its already popular retail range.

Techno San, which can be used for the daily cleaning of all your washroom areas, quickly and completely removes all grease, soap and limescale residues. Diluted as directed, one dose of 20ml Techno San produces a massive 250 triggers of daily cleaning product all from just one 5ltr container!



< Techno San Washroom Cleaner

Effective washroom cleaner, which quickly and completely removes all grease, soap scum and lime scale from washbasins, showers, toilets, floors and wall tiles.

Techno Swan Toilet Cleaner >

High powered and ready to use cleaner and lime scale remover for the weekly cleaning of toilets, porcelain, drainpipes and septic tanks.



< Techno Spray Glass and Interior Cleaner

A high-quality glass and interior spray supplied in ready to use triggers or cost effective 5ltr refills.

Techno Flo Hand Wash >

A first-rate, liquid pH neutral hand wash, which cleans and is kind to the hands. Available in handy 500ml pump dispensers and 5ltr refills.



< Techno Citronet Washing Up Liquid

Concentrated ecological pH neutral washing up liquid, which ensures thorough degreasing. Available in ready to use 1ltr bottles or cost effective 5ltr refills.



**it's a
family
affair!**

**People are our passion
and we would like
to introduce our well-
motivated and skilled
personnel who are
here to help you.**



Mandie Kemp
Managing Director



Marc Kemp
Financial Director



Daniel Hills
Operations Manager



Andrew Hills
Office Supervisor



Tracey Holden
Sales Representative



Adam Spears
Sales Support Assistant



Leian Kemp
Sales Support Administrator



Majdi Bakhit
Logistics Manager



Tony Couzens
Driver & Transport Supervisor



Goudinho Ceaser
Driver



Peter Walsh
General Warehouse Assistant



Joe Couzens
General Assistant



Boo
Guard Dog!



Please recycle
after reading!

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