

a refreshing
approach
to news

FUTURES
SUPPLIES & SUPPORT SERVICES LTD

winter 2011

trade suppliers of washroom and cleaning products

As the close of another year fast approaches, it is always a good time to reflect on the past year's challenges and achievements.

We continue to work hard to deliver exceptional value, whilst maintaining inward investment in new technologies and innovations. We want you to be confident that you have the perfect partner to deliver on all your needs.

Business is about more than just the bottom line – integrity, loyalty, respect for people, respect for the planet and giving something back. In this issue you will read about Andy's amazing challenge, our continued support of young people through apprenticeships and the very latest systems and sustainable offerings.

I hope you enjoy this issue and we would like to take the opportunity to thank you for your continued loyalty and support – we very much look forward to working with you in 2012.

Mandie Kemp *Managing Director*

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andy completes his incredible journey



Battling torrential weather conditions in the Scottish Highlands, Office Manager Andy Hills finally arrived home having successfully completed his nine-day charity bike ride from Land's End to John O'Groats.

Andy has been a keen cyclist since Futures Supplies set up its Green Travel Plan, purchased pool bikes, installed showers and lockers to promote the use of green sustainable travel to the workforce back in 2004.

With the help of kind support and sponsorship from friends, customers, suppliers and fellow members of staff, Andy raised a massive £5,000 on-behalf of leading UK children's charity Action Medical Research.

Andy said, *"The ride was very gruelling but I am glad I did it, arriving at John O'Groats was very emotional – thanks to everyone who supported me."*

Well done Andy, what a truly amazing and fantastic achievement!

the young apprentice is back!

As a new batch of teenagers arrived for the second year of the BBC One Young Apprentice, Futures Supplies is offering a warm welcome to its very own team of young apprentices.

Jack Amey joined Futures Supplies in September as part of the Logistics Team. Jack will carry out his NVQ training in Logistics whilst gaining valuable experience under the close supervision of Majdi Bakhit, Logistics Manager. Callum Carvel who joined the team in October will carry out his NVQ training in business and administration whilst gaining valuable experience under the close supervision of Andrew Hills, Office Manager.

Futures Supplies, with its strong commitment to Corporate Social Responsibility has long supported the development of young people. Never has it been so important to help young people into work and provide opportunities to build their confidence and skills.



The company is delighted to be working in partnership with South London Business Apprenticeship Training Agency on this exciting and worthwhile project, delivering opportunities for young people.

futures supplies does the double!



Celebrating the best of Croydon's business talent, more than 40 shortlisted businesses out of hundreds of initial entries went head to head in the finals of The Croydon Business Awards 2011, where Futures Supplies was presented with a fantastic double win.

Recognised and rewarded for exceptional commitment to delivering sustainable cleaning solutions and for its CSR activities, Futures Supplies was announced winners in both the 'Best Business for Sustainability' and 'Best Business for Community Contribution' categories.

The Croydon Business Awards 2011 in association with Barclays have been developed by South London Business in order to reward and celebrate the most

dynamic and innovative businesses in the borough.

Also awarded 'Highly Commended' in the 'Best Business for Training & Development' and 'Best Medium Sized Business', Futures Supplies is living, breathing proof that you can run a profitable, sustainable and successful business and still change lives through engaging and supporting the local and wider community.

south london's business of the year award

This year's South London Business Awards took place in London with over 55 companies shortlisted out of hundreds of entries.

Up against stiff competition, Futures Supplies was delighted to be crowned the runners up in the overall winners' category of 'Business of the Year 2011'.

Highly Commended as 'The Best Medium Sized Business' and Commended in the category 'Commitment to the Community' and 'Best Business for Training & Development', the team was delighted to receive such highly acclaimed recognition.



innu-science brought to you by futures supplies



Continuing in its search for the very best sustainable offerings for its customers, Futures Supplies is delighted to bring you Innu-Science products to help you 'green up' your cleaning.

Founded in 1992, by two young biologists concerned about the environment and represented in over 30 countries around the world, Innu-science has recently introduced its highly effective eco-friendly, non-toxic products to the UK market.

Endorsed by the highly recognised EU Ecolable, the products are highly concentrated and effective.

The range is non-hazardous; VOC and EDTA free, replacing many harmful and unsafe chemical products currently on the market.

To find out more or arrange a free demonstration of the products give us a call on **020 8689 2072** and ask for Amy.



the power of nitrogen

The safety, reliability and performance of Futures Supplies' vehicle fleet is paramount to the company delivering safely to your door but it also needs to be sure you can be confident it is continually making improvements to its environmental performance and impact.

The recent decision to change the inflation of the company vehicle tyres from the normal compressed air to purified Nitrogen was a win win decision.



Reducing fuel consumption by as much as 5%, increasing tread life by as much as 25%, purified nitrogen has been used to inflate tyres on aircraft and racing cars for many years and its advantages are clear.

Safer motoring, longer tread life and reduced fuel consumption, Nitrogen inflation keeps tyres inflated longer than air does. A properly inflated tyre runs cooler, wears more evenly and runs more freely.

Look for the little green valve caps that indicate Futures Supplies' vehicles are running with nitrogen filled tyres and helping the environment.



be part of cleaning evolution

Using a wealth of knowledge gathered over years of experience in the cleaning industry, Futures Supplies has tried and tested hundreds of products – none more exciting than the ionator EXP™

Using only water, Futures Supplies believes the ionator EXP™ is the new Superhero of the cleaning industry delivering the very best in sustainable, chemical free cleaning and that is why it has launched a website dedicated to providing all the information you will ever need.

Ideal for professional use in the commercial cleaning industry, schools, offices and hotels, the ionator EXP™ applies an electrical charge to the tap water creating an oxygen-rich mixture of positive and negative nano-bubbles which attract and lift dirt from surfaces.

Also available on the website are a range of accessories for use with the ionator EXP™ including a holster with an adjustable shoulder strap and a heavy-duty utility belt.

The ionator and all the accessories, which include replacement chargers and caps are now just a click away, order and pay on line using a debit or credit card today at www.ionator.co.uk and experience cleaning evolution for yourself!



there when you need us!

As traffic to the company online ordering website increases, Futures Supplies continues its commitment to inward investment, having now completed the planned upgrade to the website to the very latest database technology.

This upgrade will provide for additional capacity to handle the ever increasing growth of online traffic and order volumes, delivering to valued customers a more efficient and faster service than ever before.

Committed to continual improvement and delivering customer service excellence, the website provides you with the facility to place your orders for your washroom and cleaning products 24 hours a day, 7 days a week – it means being there when you most need us!

If you haven't yet placed an order through the website www.futures-supplies.co.uk call Andy today – he would be delighted to help you on your way!



winter cold and flu season

Improve your staff wellbeing and productivity through the reduction of staff sickness and absenteeism by providing new Kleenex Hand Sanitisers.

Available in handy 500ml individual pumps that sit conveniently on your desk or pop into your briefcase, the Non-Alcohol Foam Hand Sanitiser also offers considerable cost in use benefits against the more traditional Alcohol Gel Sanitisers.

For the washroom area, the foaming Hand Sanitiser is also available in handy 1ltr cartridges which conveniently fit the Aqua or Ripple dispenser and 1.2ltr cartridges to fit the Touch Free Automatic Dispenser.

This high efficiency formulation meets the EN1500 standard, killing up to 99.999% of bacteria that can cause infection. Fragrance and dye free, the sanitiser works rapidly against many common organisms in as little as 15 seconds.

To see the whole range of sanitisers available visit the website www.futures-supplies.co.uk and type 'sanitiser' in the search box.



vileda providing cleaning solutions to the professional

vileda
PROFESSIONAL



Futures Supplies is delighted to bring you hygiene, sustainability and economy with the recent introduction of Vileda products to its already wide range of products on offer.

Providing every possible cleaning solution and system for the cleaning profession, Vileda has over 30 years' experience in 16 countries worldwide.

Leaders in innovation, Vileda has more than 60 engineers and developers constantly working to develop high quality and business leading products and solutions.

Its widely recognised range includes wiping, scouring, brooms, brushes, trolleys and floor cleaning.

systems are a winner

If you are constantly searching for a washroom solution that delivers on quality, value and sustainability, Futures Supplies believes the Katrin System Toilet Tissue System ticks all the boxes.

The co-ordinated dispensers are the most reliable in the market place and control usage, delivering significant cost savings and exceptional value for money.

High capacity, holding a 1600 sheet roll, the System Toilet Tissue Dispenser prevents cross contamination underneath the dispenser where germs commonly lurk because the roll is always visible. There is no searching for the roll inside the dispenser and you can see at a glance if the dispenser needs topping up, the plugs sit neatly in the core catcher.

The toilet rolls carry the highly acclaimed Nordic Swan Eco Label, offering the best in class environmentally. There is no wastage, as every sheet is used, and with the dispenser holding more than the equivalent of 5 conventional toilet rolls or 6 sleeves of bulk pack storages, issues are significantly reduced. They are labour saving too!

To arrange a free evaluation of your washrooms, save money and take advantage of our on loan dispensers offer, call Amy today on **020 8689 2072**.



KATRIN®

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SUPPLIES & SUPPORT SERVICES LTD



a new arrival!

Congratulations to Dan Hills, Futures Supplies' Operations Manager and his partner Leah on the birth of their beautiful baby daughter Scarlett. Dan, who has been part of the Futures Supplies' team for some 15 years will have his hands full as Scarlett joins her sisters, Lexie aged 4 and Bethany aged 2 in the Hills' household.



welcome amy

Bringing a wealth of expertise and warm enthusiasm, everyone is delighted to welcome Amy Whittle to Futures Supplies' award winning team as its Sales Manager.

Amy was educated at the University of South Africa where she attained a BA LLB in Law, Economics and Psychology. She has gained experience in system design and implementation and more recently as the Key Account Manager at Innu-Science, a world leader in the biotechnology industry that specialises in green cleaning products.

Ensuring Futures Supplies' continued commitment to delivering Service, Quality, Value, Reliability and Sustainability, Amy will be part of the management team working with key accounts, managing the sales team on a day to day basis and will also be responsible for developing and rolling out the company's sales strategies to perfectly fit customers' needs.

ten successful years

Big congratulations to Andy Hills who has this year celebrated ten successful years of service with Futures Supplies.



Andy joined the team straight from school as a Warehouse Assistant and subsequently he has gained enormous experience in all areas of the business working his way up to Office Manager.

Andy is now responsible for the day to day running of the office, is the company's 'Green Champion' and works tirelessly on the company's CSR and environmental initiatives heading up the company's quality and environmental management systems. Andy says, "Futures Supplies has been great at providing me with opportunities I might otherwise not have had – a great place to work with a great team."

Andy is the third member of the Futures Supplies team to reach this amazing milestone. Dan Hills and Marc Kemp have also celebrated 10 successful years with the company.

Find us on...



Please recycle after reading!

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