

a refreshing  
approach  
to news

**FUTURES**  
SUPPLIES & SUPPORT SERVICES LTD

spring/summer 2011

trade suppliers of washroom and cleaning products

**It's refreshing to know spring is here and that summer is hot on its heels after such a long harsh winter!**

**Throughout the coming year, we will work hard to continue to bring you exceptional value for money, service, quality and reliability backed up with innovations in products.**

**All of this, as well as ensuring sustainability remains high on our agenda.**

**I am sure you will join me in wishing Andy luck on his one thousand mile charity bike ride and congratulate Alex for successfully completing her apprenticeship.**

**I hope you enjoy this, our latest newsletter and don't forget to enter the newest ionator competition to win an Apple iPad 2, download our free e-book and join us on one of our social media channels - it's going to be an exciting year!**

**Mandie Kemp** Managing Director



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# one thousand miles!

**Taking an active approach in supporting Futures Supplies' commitment to CSR, Office Manager Andrew Hills will be taking part in the 'UK End 2 End' one thousand mile charity bike ride in May.**

The trip will see him cycling all the way from Lands' End to John O'Groats on behalf of his chosen charity, Action Medical Research.

Starting on the most south-westerly tip of England, Andy and a group of other participants will pedal their way through the beautiful British countryside of Devon and Cornwall. Then the group will head north along the Welsh border, before skirting the Lake District into Scotland encountering lochs and highlands, before hitting the North Coast and the most northern point of Britain, John O'Groats.

Focusing on child health, Action Medical Research is a leading UK charity dedicated to funding for the very best medical research to help babies and children affected by disability, rare diseases and infections. Andy is hoping to raise £5,000 to help fund its vital research.

Everyone at Futures Supplies would be grateful if you could reach deep into your pockets and support Andy and this worthy cause.

**To sponsor Andy please go to [www.action.org.uk/sponsor/ahills](http://www.action.org.uk/sponsor/ahills)**



Andy Hills, Office Manager, Futures Supplies

## you're hired!

Continuing to lead the way in supporting young people in the work place, Futures Supplies is delighted to congratulate Alex Miller in successfully completing her nine month apprenticeship.

In partnership with the SLB Apprenticeship Training Agency, Futures Supplies aims to provide young people between the ages of 16 and 18 with real paid work and training, with a view to catalysing long-term employment, social cohesion and regeneration in London and the South East.



L to R: Dan Hills, Marc Kemp & Alex Miller of Futures Supplies and Cherrie Pickard & Peter Pledger from SLB Logistics

# win an apple iPad 2!

**Futures Supplies was delighted to announce Abdul Bhuta of Poplar Harca as the winner of the first ionator EXP™ draw.**

Poplar Harca is a registered social landlord, which owns and manages around 8,500 homes in Poplar, East London. Its role is to help bring about the social, urban and economic regeneration of the Poplar area. A non-profit organisation and registered charity, it operates in an area of long-standing social and economic deprivation, with high levels of social exclusion and aims to meet the need for good quality affordable housing.

After the success of the first ionator draw and clients' continued hunger for innovation and technology, Futures Supplies is currently offering free entry into a prize draw to win an Apple iPad 2.

The draw closes on midnight on 31 May 2011 and the purchase of an ionator in this period will entitle you to automatic entry or you can go to the home page on the website.

The ionator EXP™ really is a most impressive piece of kit offering chemical free cleaning – you just add water!

Pioneering, revolutionary and environmentally friendly, the Activeion ionator EXP™ promotes green cleaning. In just six seconds, it acts as a sanitiser killing 99.9% of harmful bacteria when used as directed.

By activating tap water and converting it into ionised water, it effortlessly lifts dirt from a wide variety of surfaces including glass, marble and stainless steel with truly amazing results.

Plug it in, charge it up, fill it with tap water and away you go – it really is that simple.

**your  
chance to  
win with  
every  
ionator  
purchase**



Tracey Holden of Futures Supplies and Abdul Bhuta from Poplar Harca



Ionator EXP™

# truly green credentials



Considered as an industry leader for its environmental commitment, Futures Supplies is pleased to have achieved CarbonNeutral status for a further two years. This accreditation positions the company as an industry leader with one of the strongest and most credible approaches to climate change.

Futures Supplies is the only janitorial company to work in partnership with The CarbonNeutral Company and has been accredited since 2006. To achieve CarbonNeutral certification requires undertaking the required four-step process of measuring, targeting, reducing and communicating, resulting in a net zero carbon footprint.

Scientific consensus states that carbon emissions must be reduced by 80% by 2050 to avoid catastrophic climate change. Futures Supplies appreciates that it has an important and essential role to play in helping to meet these targets and carbon offsetting enables businesses to play their part in the climate change battle.

To balance out its unavoidable emissions, the company has used its carbon credits to support sustainable forestry projects in the UK, a Shangyi Manjing wind farm project in China, an Indian hydro power project and most recently the installation of wind turbines in northwest China's Gobi desert.

Committed to delivering sustainability through all levels of its business process, the reduction in emissions and as a direct result of its offset project, Futures Supplies' carbon footprint is effectively reduced to net zero.

# in collaboration with defra

Serious about business, Futures Supplies was delighted to have been invited to take part in a DEFRA research project to determine and share the effectiveness of certified Environmental Management Systems at delivering both business and environmental benefits.

The study involved a two-day, independent site visit, interviews with the team, as well as the collection and verification of EMS performance data.

The aggregated results of the study will be published by DEFRA and widely shared to ensure maximum impact in increasing the uptake of EMS in both the UK and beyond, as well as providing clear recognition of Futures Supplies' commitment to improving its environmental performance on a national and global level.



## futures supplies certified carbon neutral



## reduce costs and help the environment – free e-book

**Addressing environmental concerns and making cost savings is as high on the agenda as ever in these tough economic times.**

To assist you in making informed decisions, Futures Supplies offers a free e-book which can be downloaded quickly and easily by selecting the 'download free e-book' button on the home page of the website at [www.futures-supplies.co.uk](http://www.futures-supplies.co.uk) and is simply emailed directly to your inbox.

Providing 10 cost cutting and environmental tips and information on Carbon Neutral, the free e-book also provides links to carbon calculators for you to calculate out your own carbon footprint. A unique and useful guide, it is a must have for any business looking to reduce its own environmental impact and cut costs.



**download your free copy now!**

[www.futures-supplies.co.uk](http://www.futures-supplies.co.uk)

# your very own partner on-line shop

Building long term partnerships with like-minded customers to collaborate and help grow their businesses through innovative technological developments, has always been part of Futures Supplies' core service and it is now delighted to offer the facility of a partner on-line janitorial shop.

A simple and effective way to help cleaning and facilities companies to grow their business, the partner site is delivered in three simple steps:

**Step 1** Through the creation of an 'on-line shop' which is seen as an extension of your own website and produced in line with your own branding and website design, Futures Supplies simply provides a link on your website to the new online shop where an agreed selection of products can be easily purchased by your customers.

**Step 2** Your own online shop would be automatically updated with product information and pictures by Futures Supplies.

**Step 3** Once provided with a user name and password, your customers could easily place on line orders and Futures Supplies would take care of the processing and delivery for you!



If you would like to discuss the benefits and development of your very own on line shop, please contact the team at Futures Supplies who would be happy to talk you through it and provide a brief specific to your own needs.

## social media

Early to embrace social networking, Futures Supplies already has a formidable following on Twitter, Facebook and LinkedIn.

Not just a trend, Futures Supplies believes this is an effective way to interact, collaborate, reach and build robust communities, whilst sharing and engaging with its customers and the wider community.

You can easily keep up to date with the latest of everything, as the company aims to bring you topical information from the cleaning industry, product innovations and its latest news and events.

Follow us now!



@FuturesSupplies



Search  
'Futures Supplies'



Search  
'Futures Supplies'

## latest supplier partnership



**Futures Supplies is delighted to announce its latest supplier partnership with well-respected Unger, leading manufacturers of quality window cleaning tools.**

Unger is a great match for Futures Supplies with a philosophy 'to stand apart from the rest, thanks to its special "Yes We Can!" service spirit.

As proof of that, it promises to deliver a 100% Customer Satisfaction Guarantee on every product offered, ensuring that every Unger product you purchase meets your high standards – or you can return it for a replacement or refund.

Unger has been manufacturing cleaning products and systems since 1964 and Futures Supplies is delighted to bring its customers this trusted range.

If you are interested in any Unger products, give us a call now or order on line at [www.futures-supplies.co.uk](http://www.futures-supplies.co.uk)

# FUTURES

SUPPLIES & SUPPORT SERVICES LTD

Below: Mandie Kemp, MD (right) and Tracey Holden of Futures Supplies at The Best of Borough Awards (BoBs), Winners – Best Commitment to CSR



## shortlisted for prestigious business awards

Croydon Business Awards 2011 in association with Barclays have been developed by South London Business, in order to reward and celebrate the many dynamic and innovative businesses in the borough.

Futures Supplies is delighted to have been shortlisted in not one, but four categories for these prestigious Awards which recognise true business excellence!

They are Best Medium Sized Business, Best Business for Community Contribution, Best Business for Training & Development and Best Business for Sustainability.

The winners of each category and the overall Business of the Year will be announced at a Gala and Awards Ceremony Dinner on 13th April 2011 at Fairfield Halls, Croydon – keep your fingers crossed for us!



Please recycle after reading!

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